

Education Courses

If you have questions about the courses required for designations:

Contact Roseanne Evans evans.r@telus.net

The Art of Setting Market Rents Feb. 5
REIC2600-Ethics and Business Practice- March 3-5
REIC 2280: Legal Issues in Real Estate April 2-3
Successful Site Management May 11-16

For more information on the course content or courses offered go to www.reic.ca/courses

Chapter information sessions being facilitated by Chrystal Skead CPM® ARM®.

See inside this newsletter for course information.

DESIGNATIONS

FRI

Fellow of the Real Estate Institute Canada's most senior designation for the real estate sales professional, exemplifies the most educated and experienced REALTOR®.

CERTIFIED PROPERTY MANAGER®

The premier designation in property management, CPM® is awarded to highly skilled and experienced property management and real estate professionals.

Certified in Real Estate Finance

The CRF symbolizes expertise in financial and investment analysis, loan and risk evaluation, mortgage underwriting and administration.

Certified Leasing Officer

The CLO is a Commercial Leasing Specialist with expertise and experience that ensures the most effective leasing arrangements.

Certified Residential Underwriter

Holding a Certified Residential Underwriter (CRU) designation means practical experience and sound education in underwriting residential mortgages.

ACCREDITED RESIDENTIAL MANAGER®

(ARM®) signifies the residential property management specialist.

ACCREDITED COMMERCIAL MANAGER

signifies the commercial property management specialist.

CRP Certified Reserve Fund Planner

ARP Associate Reserve Fund Planner



www.rewedmonton.ca
"Edmonton's Real Estate Voice"

This newsletter was
printed compliments of
The Real Estate Weekly
Watch for FRI
and CRES ads!

WHO'S WHO AT REIC NATIONAL

Suite 208, 5407 Eglinton Ave. W
Toronto, ON M9C 5K6
Toll Free: 1-800-542-7342
Fax: 1-416-695-7230
www.reic.ca

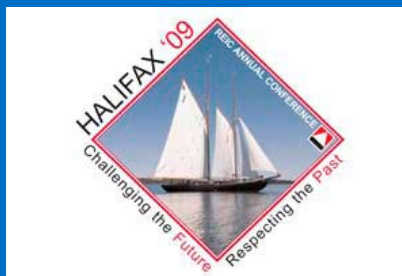
Executive Director: Maura McIar en	Ext. 30
Manager of Technology: Soumidh Mondal	Ext. 28
Executive Administrator: Ted Kellow	Ext. 27
Associate Director Education: Elaine Leibner	Ext. 33
Accounting Coordinator: Li Liu	Ext. 23
Education Coordinator: Kitty Mach	Ext. 21
Marketing: Lee Arbon,	Ext. 32
Admissions & Membership Coordinator: Shelley Barfoot-O'Neill	Ext. 26

Notes from National

New look at National's Website visit

www.reic.ca

REIC members receive news developments from the National Office throughout the year through e-mail updates as the national office tries to bring its news directly to the membership. If you are an REIC member and would like to ensure that you receive these e-mail updates please send an e-mail to marketing@reic.ca with your current e-mail address.



REIC 2009 Annual Meeting
Halifax, Nova Scotia
May 27-31, 2009

REIC
Real Estate Institute
of Canada



ICI
Institut canadien
de l'immeuble



REIC Edmonton Chapter #3 & IREM Edmonton Chapter #54
Winter 2009 Joint Newsletter
Visit www.reicedmonton.org

REIC EXECUTIVE

Chapter President: Bernie Krec FRI,CRES
York West Realty Group Inc.
780-231-5732

Past Pres.: Madeline Sarafinchan FRI,CRES
Jayman Realty (Edm) Inc.
780-441-6655

Vice President: Peter Smith, FRI
Canadian Valuation Group
780-421-4200

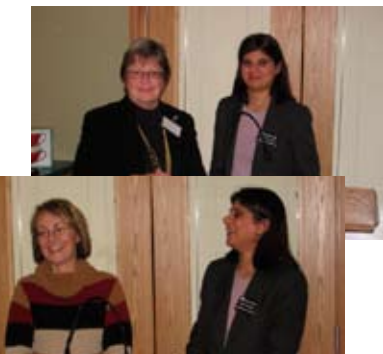
Treasurer: Don Myhre, CRP
780-916-6540

Director: Lindsay Carlson FRI,CRES
Jayman Realty (Edm) Inc.
780-441-6655

Director: Mike Kozicki FRI,CRES
Century 21 Royal Real Estate
780-448-2800



Congratulations to:
Alicia Bradley ARM®
for achieving her ARM®
Angela Crowder CPM®
15 year Milestone
Lorraine Miller CPM®
10 year Milestone



NEXT MEETING - Speaker Kirk Bacon RECA
February 12, 2009 Royal Glenora Club 8:00 am Breakfast

Information from IREM.org

IREM & INDUSTRY NEWS

This website may be US based however it has some very good articles!

Thrive in Today's Economy with the New Troubled Properties Knowledge Center
As a real estate manager, the current financial crisis has created a "climate of opportunity" for you to strengthen relationships with existing clients and more importantly, to gain new ones.

Don't look at the economic downturn as a time to struggle, but as an opportunity to expand your business and experience - after all, increasing a property's value comes from sound real estate management practices.

As your career partner, IREM provides the knowledge you need to thrive in today's fragile economy. Visit the Troubled Properties Knowledge Center on IREMFIRST.org and you'll find:

* Access to recordings of three recent IREM Webinars related to troubled properties:

- Troubled Times, Troubled Properties
- Protecting Deposit Accounts in Financial Institutions
- Opportunities to Generate Substantial Fees in Today's Tough Economy

* Message boards in the "Community Forum" section to share experiences, tips, advice on dealing with troubled properties, and the ability to respond to critical questions on the subject.

* Recordings from sessions at "CCIM and IREM Success Series 2008", including:

- "The Current Economic Outlook"
- "Wall-Streetizing of Real Estate Debt"
- "Profile of the Current Capital Markets"
- "The Impact of International Investors and Buyers on the U.S. Real Estate Market"
- "Global Capital Flows in Chaotic Times"

* A paper on the economic bailout plan

Visit the Troubled Properties Knowledge Center today and check back often. IREM will continue to update the site - providing you with the resources you need.

Real Estate Institute of Canada Institut canadien de l'immeuble

IREM EXECUTIVE

Chapter President:
Babita Khurana CPM®, RPA
Westcorp Properties 780-431-3312

Past President:
Barry Williams, CPM®, ARM®

Vice President
Education: Rose Evans CPM®, ARM®
Ayre & Oxford 780-448-4984

Treasurer: Jenny Stuart, ARM®
Westcorp Properties 780-431-3316

Director: Chrystal Skead, CPM®, ARM®
Westcorp Properties 780-431-3345

LUCIEN ROY, FRI(E), CPM®, CMOC, ACCI, ACM
Larlyn Property Management Ltd
P: 780 423 9157 Ext 222

Director: Vlado Brcic CPM®, CLO
Government of Alberta 780-220-5047

Historian: Bob Palamerek FRI, CPM®
Joint Historian 780-458-7067
Website: www.reicedmonton.org

Lifelong Learning:

REIC members are committed to staying current in their field. In order to demonstrate their commitment to continuous learning.

Your local IREM Chapter 54 is pleased to be hosting a new Seminar series geared toward Residential Property Management. You are invited to register for the seminar sessions outlined below.

Please also pass this information along to your friends and colleagues'. Why not register your staff or attend yourself for up to date industry trends, motivation and review.

Instructor: Chrystal Skead,CPM®,ARM®

The Art of Setting Market Rents

The Four Part Leasing Process

Budgets and Financial Statements

Resident Retention

Security of Building and Premises

Managing Conflict with Tenants

February 5, 2009

April 16, 2009

June 18,2009

Oct. 22, 2009

November 19,2009

December 10,2009

To register, contact Roseanne Evans, CPM®, ARM® by phone 780-448-4984, or e-mail evans.r@telus.net.

Words of Encouragement -

Message to Designees- Chrystal Skead,CPM®,ARM®

Global and national economic crises, and now the political turmoil that Canada is experiencing, have heralded a time of change. There is much uncertainty in these times of change.

Fellow REIC professionals, you stand on firm ground during this adjustment. When investors, owners, employers, developers, or purchasers become less certain about the market, they look for stability. They look for knowledge, competency and professionalism. They look for professionals who have experience and commitment to their careers. As FRIs, CPMs, CRUs, CRFs, CRPs, CRESs, ARMs, the demand for your services has just increased. Your dedication to your career and your commitment to the meaning of your designation will carry you strongly and securely through the tougher times.

This is what you trained for. This is what sets you above the rest.

Christmas at the Royal Glenora Club
Dec. 11

We supported a new charity this year FUSION KITCHEN and together we raised \$1560.00 with the silent auction and 50/50.

Jenny Stuart showed her very caring and generous side as the winner of the 50/50 she donated back her winnings of \$110.00.

Thank you to all the executive and members who donated auction items and time to their valuable time to this event.

The Royal Glenora Club has apologized for the room and the buffet. We had a turn out of over 50 people which the Royal Glenora Club accommodated.

Milestone Event November 13, 2008
Christmas December 11, 2008



Calendar of Events

- Feb. 5 The Art of Setting Market Rents
- Feb. 12 Breakfast meeting Royal Glenora 8:00 am
- March 3-5 Ethic's Course Real Estate Training Inst.
- April 2-3 Legal Issues in Real Estate
- Apr. 16 Candidates Forum Lunch Royal Glenora
- May 11-16 Successful Site Management course
- June 4 AGM Lunch River Boat
- July 22 REIC & IREM Golf Tournament

Mark your calendars March 17-18

Buildex Edmonton

For more information go to the following website www.buildexedmonton.com

2009

FEBRUARY							MARCH							APRIL						
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