

## Education Courses

If you have questions about the courses required for designations:

Contact Rose Evans [evans.r@telus.net](mailto:evans.r@telus.net)  
Bernie Krec @ 482-1644

IREM  
REIC

REIC2600-Ethics and Business Practice-Oct.28-30

We are considering a couple courses which one would you be most interested in?

REIC 2280: Legal Issues in Real Estate  
or  
REIC 2360: The Leasing Process

We have some members who require these courses for designations.

Please let Sharon or Rose know via email ASAP

For more information on the course content or courses offered go to [www.reic.ca/courses](http://www.reic.ca/courses)

Chapter information sessions are being offered by Chrystal Skead see inside this newsletter for course information.

### DESIGNATIONS

#### FRI

Fellow of the Real Estate Institute Canada's most senior designation for the real estate sales professional, exemplifies the most educated and experienced REALTOR®.

#### CERTIFIED PROPERTY MANAGER®

The premier designation in property management, CPM® is awarded to highly skilled and experienced property management and real estate professionals.

#### Certified in Real Estate Finance

The CRF symbolizes expertise in financial and investment analysis, loan and risk evaluation, mortgage underwriting and administration.

#### Certified Leasing Officer

The CLO is a Commercial Leasing Specialist with expertise and experience that ensures the most effective leasing arrangements.

#### Certified Residential Underwriter

Holding a Certified Residential Underwriter (CRU) designation means practical experience and sound education in underwriting residential mortgages.

#### ACCREDITED RESIDENTIAL MANAGER®

(ARM®) signifies the residential property management specialist.

#### ACCREDITED COMMERCIAL MANAGER

signifies the commercial property management specialist.

#### CRP Certified Reserve Fund Planner

#### ARP Associate Reserve Fund Planner



[www.rewedmonton.ca](http://www.rewedmonton.ca)  
"Edmonton's Real Estate Voice"

This newsletter was  
printed compliments of  
The Real Estate Weekly  
Watch for FRI  
and CRES ads!

#### WHO'S WHO AT REIC NATIONAL

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Toll Free: 1-800-542-7342  
Fax: 1-416-695-7230  
[www.reic.ca](http://www.reic.ca)

Executive Director: Maura Bella	Ext. 30
Manager of Technology: Soumidh Mondal	Ext. 28
Executive Administrator: Ted Kellow	Ext. 27
Manager of Finance: Bridget Weber	Ext. 34
Associate Director Education: Elaine Leibner	Ext. 33
Accounting Coordinator: Li Liu	Ext. 23
Education Coordinator: Kitty Mach	Ext.21
Marketing: Lee Arbon,	Ext. 32
Admissions & Membership Coordinator: Shelley Barfoot-O'Neill	Ext. 26

## Notes from National

New look at National's Website visit

[www.reic.ca](http://www.reic.ca)

REIC members receive news developments from the National Office throughout the year through e-mail updates as the national office tries to bring its news directly to the membership. If you are an REIC member and would like to ensure that you receive these e-mail updates please send an e-mail to [marketing@reic.com](mailto:marketing@reic.com) with your current e-mail address.



REIC 2009 Annual Meeting  
Halifax, Nova Scotia  
May 27-31, 2009

REIC  
Real Estate Institute  
of Canada



ICI  
Institut canadien  
de l'immeuble



REIC Edmonton Chapter #3 & IREM Edmonton Chapter #54

Fall 2008 Joint Newsletter

Visit [www.reicedmonton.org](http://www.reicedmonton.org)

#### REIC EXECUTIVE

Chapter President: Bernie Krec FRI,CRES  
York West Realty Group Inc.  
231-5732

Past President: Madeline Sarafinchan CRES  
Jayman Realty (Edm) Inc.  
441-6655

Vice President: Peter Smith, FRI  
Canadian Valuation Group  
421-4200

Treasurer: Don Myhre, CRP  
916-6540

Director: Lindsay Carlson FRI,CRES  
Jayman Realty (Edm) Inc.  
441-6655

Director: Mike Kozicki FRI,CRES  
Century 21 Royal Real Estate  
448-2800

Real Estate Institute of Canada / Institut canadien de l'immeuble

#### IREM EXECUTIVE

Chapter President:  
Babita Khurana CPM®, RPA  
Westcorp Properties 780-431-3312

Past President:  
Barry Williams, CPM®, ARM®  
Midwest Property Management  
780-420-4071

Vice President  
Education: Rose Evans CPM®, ARM®  
Ayre & Oxford 448-4984

Treasurer: Jenny Stuart, ARM®  
Westcorp Properties 431-3316

Director: Chrystal Skead, CPM®, ARM®  
Westcorp Properties 431-3345

LUCIEN ROY, FRI(E), CPM®, CMOC, ACCI, ACM  
Ayre & Oxford 448-4984

Vlado Brcic CPM®,CLO  
Government of Alberta 780-220-5047

Historian: Bob Palamerek FRI, CPM®  
Joint Historian 458-7067  
Website: [www.reicedmonton.org](http://www.reicedmonton.org)

New President Bernie Krec FRI,CRES has taken over the position from Peter Smith FRI who will continue to sit on the REIC board as Vice President. Bernie is a Broker of York West Realty Group Inc. and has been a member of REIC for 10 years.



#### ARM® Designations

Verlynn Woolf ARM®  
Donna Martinkus ARM®  
Patricia Stuckless ARM®  
Kim Goodall ARM®



#### FRI Designations

Madeline Sarafinchan FRI,CRES  
Mike Kozicki FRI, CRES



#### CPM® Designation

Natalie Hanratty, CPM®

#### September 11 Breakfast at

The Royal Glenora was the first function of the new season .

#### Speakers

Lyle Markovich - Director of Land Planning for the Alberta Government

Linda Olson-Lipinski - LEED ,AAA, Accredited Professional Government of Canada.



Your local IREM Chapter 54 is pleased to be hosting a new Seminar series geared toward Residential Property Management. You are invited to register for the seminar sessions outlined below. Please also pass this information along to your friends and colleagues'. Why not register your staff or attend yourself for up to date industry trends, motivation and review.

Instructor: Chrystal Skead, CPM®, ARM®  
**Security of the Building and Premises**  
**Points of Entry**  
**Cameras and Access Systems**  
**Educating Tenants**  
**Suspicious Activity - warning signs**  
**Crime Free Program**

When: November 25th, 2008  
 Time: 9 am -12.30 pm  
 Registration fees: \$85 per member and \$70 non member- Both member and non member prices include the seminar and lunch, allowing for an additional network opportunity with the group.

To register, contact Roseanne Evans, CPM, ARM, by phone 780-448-4984, or e-mail evans.r@telus.net.

Don't forget to watch for more upcoming seminars' covering:  
**Budgets and Financial Statements, Managing Conflict with Tenants, The art of setting market rents, The four part leasing process, and Resident Retention.**

***Lifelong Learning:***  
***REIC members are committed to staying current in their field. In order to demonstrate their commitment to continuous learning.***

2008	<b>NOVEMBER</b>	<b>DECEMBER</b>	<b>JANUARY</b>	<b>FEBRUARY</b>
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**Calendar of Events**

Nov. 13	Milestones evening
Nov. 25	Education course
Dec. 11	Christmas lunch
Feb. 12	Breakfast meeting
Apr. 16	Spring into 2009
June 4	AGM Lunch

April and June are still tentative dates.

**NEXT MEETING November 13,2008**  
**Sutton Place Hotel 5:30 PM - 7:30 PM**



**YOU ARE CORDIALLY INVITED TO...**  
**MARK MEMBERSHIP MILESTONES**  
**WITH IREM/REIC.**



**2ND ANNUAL**

**Wine & Cheese Reception**

- Network with your Chapter Colleagues
- REIC/IREM Membership Anniversaries will be recognized

**Date:** November 13, 2008  
**Time:** 5:30 pm — 7:30 pm  
**Location:** SUTTON PLACE HOTEL  
 10235 101 STREET  
 EDMONTON, AB  
 VINTAGE BANQUET ROOM

**R.S.V.P.**  
 Sharon Radford  
 edmonton@reic.com  
 780-453-9368  
 By- November 7, 2008

- 2008**  
 Member Milestones
- 10 year**  
 Michael Magathan CRES  
 Bernie Krec FRI,CRES  
 Jim Westergard FRI,CRES  
 Diane Eggert,CPM®
- 15 year**  
 Orville Craft FRI,CRES  
 Lucien Roy FRI(E),CPM,CMOC  
 Joan Lough,CPM®  
 Angela Crowder CPM®
- 20 year**  
 Harry Mah,CLO  
 Viola Thompson CPM®  
 David Ward,CPM®  
 Nellie Boyer,CPM®  
 Paul Maire,CPM®  
 Bob Palamarek,FRI CPM®  
 Bernie Van Dyke CPM®
- 25 year**  
 Ron Link, FRI
- 30 year**  
 Jeannett Clark,FRI

The first duty of a human being is to assume the right functional relationship to society -- more briefly, to find your real job, and do it. - Charlotte Gillman  
 Pray as though everything depended on God. Work as though everything depended on you. - Saint Augustine  
 Work while it is called today, for you know not how much you will be hindered tomorrow. One today is worth two tomorrow's; never leave that till tomorrow which you can do today. - Benjamin Franklin  
 Real success is finding your lifework in the work that you love. - David McCullough  
 Work while you have the light. You are responsible for the talent that has been entrusted to you. - Henri-Frédéric Amiel  
 I like work; it fascinates me. I can sit and look at it for hours. -Jerome K. Jerome ...

Mark you calendars Tuesday, October 21/08 for the **Edmonton Apartment Association and the REALTORS®**  
**Association of Edmonton Fall Trade Show "Building Stronger Partners"**  
 For more information go to the following websites; [www.eaa.ab.ca](http://www.eaa.ab.ca) [www.ereb.com](http://www.ereb.com)