



**WHO WE ARE**

The Real Estate Institute of Canada, an association of professionals, has been educating and certifying professionals in real estate since 1955. From seminars, to intense professional education, to the leading professional designations, all of REIC's programs serve our mission...

**OUR MISSION**

The Real Estate Institute of Canada exists to advance opportunities for persons involved in real estate.

**DESIGNATIONS**

REIC designations are indicative of professionalism. Anyone holding an REIC designation is bound by a strict code of ethics. Further, maintaining an REIC designation is subject to demonstrating a minimum of 12 hours of relevant continuing education every two years.

**MEMBERSHIP**

Becoming an REIC member means making a commitment to education, professionalism, and life-long learning. With this commitment comes work and benefits.

- **REIC Recognition**  
Members are the consummate professionals. They are the only nationally recognized specialists whose education, experience and standards of practice are a cut above the rest.
- **Networking opportunities**  
The exchange of experiences, ideas and information is essential for staying on the leading edge of Canadian real estate. REIC has 30 chapters across Canada where real estate colleagues connect. REIC's chapters keep members up-to-date and at the forefront of today's competitive marketplace.
- **Exclusive Services**  
REIC members receive a range of designation specific services that are designed for their real estate specialty. Included are:
  - Tuition discounts on REIC courses
  - Inclusion in REIC's Membership Directory and web site
  - Participation in REIC's local, regional and national meetings and programs

**WHO'S WHO AT REIC NATIONAL**

Suite 208, 5407 Eglinton Ave. W  
Toronto, ON M9C 5K6  
Toll Free: 1-800-542-7342  
Fax: 1-416-695-7230  
www.reic.ca      Infocentral@reic.com

- Executive Director:** Maura Bella Ext. 30
- Executive Administrator:** Ted Kellow Ext. 27
- Associate Director Education:** Elaine Leibner Ext. 33
- Education & Membership:** Kitty Mach Ext. 21
- Education Coordinator:** Jessie Yam Ext. 25
- Manager of Membership & Technology:** Soumidh Mondal Ext. 28
- Manager of Finance:** Bridget Weber Ext. 34
- Accounting Coordinator:** Li Liu Ext. 23
- Admissions & Membership Coordinator:** Shelley Barfoot-O'Neill Ext. 26
- Marketing:** Andy Ramcharitar Ext. 32

**DESIGNATIONS**

- Fellow of the Real Estate Institute (FRI)**  
is Canada's most senior designation for the real estate sales professional. It exemplifies the most educated and experienced REALTOR.
- Fellow of the Real Estate Institute-Executive (FRI-E)**  
is awarded to those who already hold the FRI. The FRI(E) identifies specialists in appraisals and valuations up to and including a triplex and undeveloped building sites.
- Fellow of the Real Estate Institute-Appraisal Specialist (FRI-A)**  
is awarded to those who already hold the FRI. The FRI(A) identifies specialists in appraisals and valuations up to and including a triplex and undeveloped building sites.
- Certified Real Estate Specialist (CRES)**  
certifies an individual who has made a commitment to real estate as a professional career, whether as a sales representative or broker.
- Cerfitied Property Manager® (CPM®)**  
is the premier designation in property management, awarded to highly skilled and experienced property management and asset management professionals.
- Accredited Residential Manager® (ARM®)**  
signifies the residential property management specialist.
- Certified Manger of Condominiums (CMOC)**  
signifies an expert in condominium management.
- Certified in Real Estate Finance (CRF)**  
symbolizes expertise in financial and investment analysis, loan and risk evaluation, mortgage underwriting and administration.
- Certified Residential Underwriter (CRU)**  
signifies practical experience and sound education in underwriting residential mortgages.



EAA Trade Show

Once again the REIC and IREM Chapters again set up our booth at the Edmonton Apartment Association Trade Show, October 17, 2006. Bob Palamarek, Historian for the IREM Chapter, coordinated the event for the two chapters. Bob reports that the trade show was excellent and well run. Approximately 125 attendees stopped by the booth asking a variety of questions. We would like to thank all the volunteers for making this another successful event for promoting REIC and IREM: Bill Patton, Cec Butt, Jim Westergard, Peter Smith, Rose Evans, Eldon Siemens, Jenny Stuart, Don Myhre and Chrystal Skead for getting the things started.



**REIC EDMONTON CHAPTER #3 & IREM EDMONTON CHAPTER #54  
JOINT NEWSLETTER  
January 2007**



**Congratulations to all who have received designations in the past six months.**  
**Darlene Dove ARM®, Cynthia Gordon ARM®, Amanda Groleau ARM®, Jenny Stuart ARM®, Judith Kirk ARM®, Patricia Wilk ARM®, Sylvia McKinney ARM®, Michelle Savas ARM®, Cory Chisholm CPM®, Suzanne Chateau Fuhr CPM®, Donna Nicolas ARM®, Renee Ward CMOC®, Kelley Rosteski ARM®, and Joyce Carriere ARM®.**

**REIC EXECUTIVE**

- Chapter President:** Bill Patton, CRES  
Coldwell Banker Panda 483-0601
- Past President:** Jim Westergard, CRES  
Re/Max Real Estate 462-5000
- Vice President:** Peter Smith, FRI  
Canadian Valuation Group 421-4200
- Treasurer:** Bernie Larson, FRI, CMR  
Re/Max Real Estate 962-8580
- Program:** Cec Butt, AACI, CRP (Joint)  
Henderson & Butt Appraisers 486-5158
- CRES Rep.:** Eldon Siemens, CRES, FRI  
Sunbelt Business Brokers 916-9417
- CRP/ARP Rep.:** Don Myhre, CRP  
Amerispec Inspection Services 916-6540
- Admin./Newsletter:** Sharon Radford 453-9368 or 963-8875
- Website:** www.reicedmonton.org

**IREM EXECUTIVE**

- Chapter President:** Barry Williams, CPM®, ARM®  
Boardwalk Rental Communities 413-0926
- Past President:** Lucien Roy, FRI(E), CPM®, CMOC, ACCI, ACM  
Estate Properties Inc. 433-2345
- 1st VP:** Babita Khurana RPA  
**Cand. Guidance:** New West Enterprise Property 423-9407
- Treasurer:** Viola Thompson, CPM®  
Standard Life Assurance Co. 944-1838
- Director:** Chrystal Skead, CPM®, ARM®  
Midwest Property Management 431-3345
- Historian:** Bob Palamarek, FRI, CPM® (Joint) 458-7067
- Education:** Rose Evans, ARM®  
Midwest Properties 420-4043
- Admin./Newsletter:** Sharon Radford 453-9368 or 963-8875

**A Special Note of Thanks:** The Edmonton Chapters of REIC & IREM would like acknowledge Dave Robb of The Real Estate Weekly the Edmonton Real Estate Board, in the production and printing of this newsletter. Thank you so much.

**The Real Estate Institute of Canada and the Ottawa Chapter are proud to invite you to... Captivate Your Mind Captivate Your Senses at the REIC 2007 Annual Meeting.**

TAKE IN THE SIGHTS AND SOUNDS OF THE FAMOUS OTTAWA TULIP FESTIVAL! NETWORK WITH FELLOW REIC MEMBERS FROM ACROSS CANADA! TAKE AN ACTIVE ROLE IN YOUR ORGANIZATION - MAKE YOUR VOICE HEARD!

We are very excited to host the 2007 REIC Annual Meeting in our nation's capital and it is our pleasure to invite our members from coast-to-coast to **Captivate Your Mind - Captivate Your Senses** with us during Ottawa's Tulip Festival on **May 3-6, 2007!**

